

COMPANY FACT SHEET

Year Founded:	1999
Headquarters:	Brentwood, TN
# of Employees:	200
Compound Annual Growth Rate:	22%
Clinical Advisory Boards:	Nursing Food & Nutrition Laboratory Radiology Pharmacy Surgery Cardiology
Non-Clinical Advisory Boards:	Information Services Supply Chain
Annual Purchasing Volume:	\$17 billion
# of Members:	4,000+
Equity Members:	LifePoint Hospitals HCA Health Management Associates Community Health Systems Consorta UHS
Average Member Savings:	7%
Membership Fees:	None
Member Retention Rate:	99%
Online Member Resources:	SCRUBS Portal CatScan Online Catalog CCM Electronic Letters of Commitment
Vendor Relationships:	200+
Products in Portfolio:	300,000+
Typical Spend Covered in Portfolio:	85%
Contract Portfolio:	Medical/Surgical Capital Equipment Pharmacy Food Indirect Spend
Additional Service Offerings:	Energy Programs Labor Management Medical Device Custom Contracting Spend Analytics Supply Chain Consulting

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Year Founded:	2006
Headquarters:	Brentwood, TN
# of Employees:	200
Compound Annual Growth Rate:	22%
Private Equity Advisory Board:	Blackstone KKR TPG Bain Welsh, Carson, Anderson & Stowe
Annual Purchasing Volume:	\$17 billion
# of Members:	200
Private Equity Members:	Blackstone KKR TPG Bain Welsh, Carson, Anderson & Stowe Carlyle
Average Member Savings:	10%
Membership Fees:	None
Member Retention Rate:	99%
Online Member Resources:	Member Portal
Vendor Relationships:	200+
Contract Portfolio:	General Indirect Procurement Information Technology HR/Benefits Energy
Additional Service Offerings:	Forms Gas Procurement Electric Procurement Utility Bill Processing Voluntary Utility Demand Response